

Team Values and Vital Behaviors

As a Living Well Now community, we value the following:

Teamwork Growth Celebration

It is important to us that each member of the LWN team feels that they are a part of something bigger than themselves and that as they grow, they are celebrated!

One of the vital behaviors that we encourage within our team is the celebration of milestones that occur. Below is a list of suggested gifts to give to the members of your team.

Account Milestones

- Create YL Wholesale Account with a Premium Starter Kit
 - o Educational gifts are given upon enrollment, contact your sponsor for more details
 - New member is added to the <u>secret Facebook group</u>: LWN Lifestyle: The pinned post contains the guidelines on posting questions/testimonials that are FDA-compliant-Silvers+ approve new members)
 - Four Year Career YL Edition \$4 when purchased in sets of 25 (give if interested in business opportunity)
- Sign-up for Essential Rewards of 50 PV or more
 - Young Living Oil Bottle Labels- # 3939 (\$3 wholesale)
 - Can be added to the secret Facebook group: LWN Business Builders for more business- focused resources

Ranking Up

- Star (ER of 100 PV & 500 OGV)
 - Go Pro by Eric Worre- Level One Builder (\$6 when purchased in sets of 25)
 - o Gift of \$5 value (gift card/ cash) Level Two through Level Five Builders
- Senior Star (ER of 100 PV & 2000 OGV)
 - Local Celebratory Dinner- Level One Builder (approximate \$20 value)
 - o Gift of \$10 value (gift card/ cash) Level Two through Level Five Builders
- Executive (ER of 100 PV & 4000 OGV 2 legs x 1000 OGV)
 - o Gift of \$75 value (24hr. getaway or gift card/cash)- Level One Builder
 - o Gift of \$20 value (gift card/ cash) Level Two through Level Five Builders



- Silver (ER of 100 PV & 10,000 OGV 2 legs x 4000 OGV)
 - o Gift of \$150 value (gift card/ cash) Level One Builders
 - o Gift of \$50 value (gift card/ cash) Level Two through Level Five Builders
- Gold (ER of 100 PV & 35,000 OGV 3 legs x 6000 OGV)
 - o Gift of \$300 value (gift card/ cash) Level One Builders
 - o Gift of \$100 value (gift card/ cash) Level Two Builders and Beyond

BULK ORDERS

Silvers and above will be doing monthly ordering of *Pocket Reference Guides, Four Year Career and Go Pro* books near the 25th of each month. Please contact your Executive or Silver leader to place and pre-pay for your order prior to this date!!!

Third Party Tools

Prices below do not include shipping costs:

- The Four Year Career, Young Living Edition Richard Bliss Brooke www.blissbusiness.com (25 min. order for \$3.97/book)
- Rock your Network Marketing Business Sarah Robbins www.sarahrobbins.com (20 min. order for \$10/book)
- Game Plan, The Complete Strategy Guide to go from Starter Kit to Silver—Sarah Harnisch www.oilabilityteam.com
- Making the First Circle Work Randy Gage www.networkmarketingtimes.com (10 min. order for \$10/book)
- Go Pro, book Eric Worre www.networkmarketingpro.com (10 min. order for \$8.00/book OR \$6/book for orders of 25 or more)
- Rise of the Entrepreneur, DVD Eric Worre www.networkmarketingpro.com (100 min. order for \$5.00/DVD)
- Building Your Network Marketing Business, CD Jim Rohn www.jimrohn.com (10 min. order for \$2.50/CD)