



OUTLINE: DREAM BUILDING SESSION

Gather/ Fellowship (10 min): Host provides water and small bit of snacks. Participants are invited to come in and sit down—wifi is handy for everyone to tap into, also tables or writing surfaces. Please use a sign-in sheet and keep for your own records (your hosting this event is a tax write-off).

Dreaming (10 min): Show or read an inspirational testimonial about someone who is chasing a dream with action-oriented steps. Could be from DaniJohnson.com, a story from the back of the YL edition of the Four-Year Career or another resource. Allow time for the story to resonate with participants and realign with the why.

Task: Abundance Tracker (25 min): Teach participants to locate the “downline viewer” in the virtual office. Participants then evaluate their sales team’s closing month’s OGV, also their personal enrollments and total new members. Use Abundance Tracker tool—encourage members to fill this out ahead of time and set goals for the coming month.

Lesson: Monthly Focus (25 min): Determine a monthly focus for the lesson time. Topics could include duplication strategies, follow up techniques, care calls, business prospecting, closing the presentation, helping a new member see value, using social media with your business, and a whole host of other ideas.

Task: Calendar (10 min): LWN Lifestyle leadership has prepared public event calendars for each month of the year. Please make sure everyone knows where to find the Facebook event listings on the Living Well Now page also.

- Intro class
- Continued education events
- Business presentations

LWN will also have larger follow up classes and dream building sessions that will only be advertised to LWN team members. Ensure that those in attendance are in the LWN Lifestyle FB group and that they know how to access those events.

Closure (10 min): Reconnect around the Young Living mission: **We honor our stewardship to champion nature’s living energy – essential oils – by fostering a community of healing and discovery, while inspiring individuals to wellness, purpose and abundance.** And also the mission of LWN: **The mission of Living Well Now centers around our belief that all persons are created to live in good health and wellness. We are promoting, encouraging, and supporting opportunities for human wellness and development.**