



## HOW TO: ENCOURAGE YOUR TEAM (INCENTIVES)

*People work harder for praises than raises – Darren Hardy*

### Account Milestones

- Create YL Wholesale Account with a Premium Starter Kit
  - Educational gifts are given upon enrollment, contact your sponsor for more details
  - New member is added to the secret Facebook group: LWN Lifestyles with instructions on posting questions/testimonials that are FDA-compliant
  - Give new member their LWN Event Punch card (contact sponsor for more details)
  - Four Year Career YL Edition \$4 when purchased in sets of 25 (give if interested in business opportunity)
- Sign-up for Essential Rewards of 50 PV or more
  - Young Living Oil Bottle Cap Labels- # 3939 (\$3 wholesale)
  - Can be added to the secret Facebook group: LWN Business Builders for more business-focused resources

### Ranking Up

- Star (ER of 100 PV & 500 OGV)
  - Go Pro by Eric Worre- Level One Builder (\$6 when purchased in sets of 25)
  - Gift of \$5 value (gift card/ cash) – Level Two – Five Builders
- Senior Star (ER of 100 PV & 2000 OGV)
  - Local Celebratory Dinner- Level One Builder (approximate \$20 value)
  - Gift of \$10 value (gift card/ cash) – Level Two – Five Builders
- Executive (ER of 100 PV & 4000 OGV – 2 legs x 1000 OGV)
  - Gift of \$75 value (24hr. getaway or gift card/cash)- Level One Builder
  - Gift of \$20 value (gift card/ cash) – Level Two – Five Builders
- Silver (ER of 100 PV & 10,000 OGV – 2 legs x 4000 OGV)
  - Gift of \$150 value (gift card/ cash) – Level One Builders
  - Gift of \$50 value (gift card/ cash) – Level Two Builders and Beyond
- Gold (ER of 100 PV & 35,000 OGV – 3 legs x 6000 OGV)
  - Gift of \$300 value (gift card/ cash) – Level One Builders
  - Gift of \$100 value (gift card/ cash) – Level Two Builders and Beyond

**See Page 2 for information on bulk orders, pricing, and links Third Party Resources**



### **BULK ORDERS**

Silvers and above will be doing monthly ordering of *Four Year Career* and *Go Pro* books on the 25th of the month. Please contact your Executive or Silver leader to place and pre-pay for your order prior to this date!!!

### **Third Party Tools**

Prices below do not include shipping costs:

- *The Four Year Career, Young Living Edition* – Richard Bliss Brooke  
[www.blissbusiness.com](http://www.blissbusiness.com) (25 min. order for \$3.97/book)
- *The EntreprenOILer Manual* – Connie and Michael McDanel –contact  
[connie@wisechoiceliving.com](mailto:connie@wisechoiceliving.com) to order manuals (20 min. order for \$10/book)
- *Rock your Network Marketing Business* – Sarah Robbins  
[www.sarahrobbins.com](http://www.sarahrobbins.com) (20 min. order for \$10/book)
- *Making the First Circle Work* – Randy Gage  
[www.networkmarketingtimes.com](http://www.networkmarketingtimes.com) (10 min. order for \$10/book)
- *Building an Empire* – Brian Carruthers  
[www.buildinganempirebook.com](http://www.buildinganempirebook.com) (10 min. order for \$13.95/book)
- *Go Pro, book* – Eric Worre  
[www.networkmarketingpro.com](http://www.networkmarketingpro.com) (10 min. order for \$8.00/book OR \$6/book for orders of 25 or more)
- *Rise of the Entrepreneur, DVD* – Eric Worre  
[www.networkmarketingpro.com](http://www.networkmarketingpro.com) (100 min. order for \$5.00/DVD)
- *Building your network marketing business, CD* – Jim Rohn  
[www.jimrohn.com](http://www.jimrohn.com) (10 min. order for \$2.50/CD)